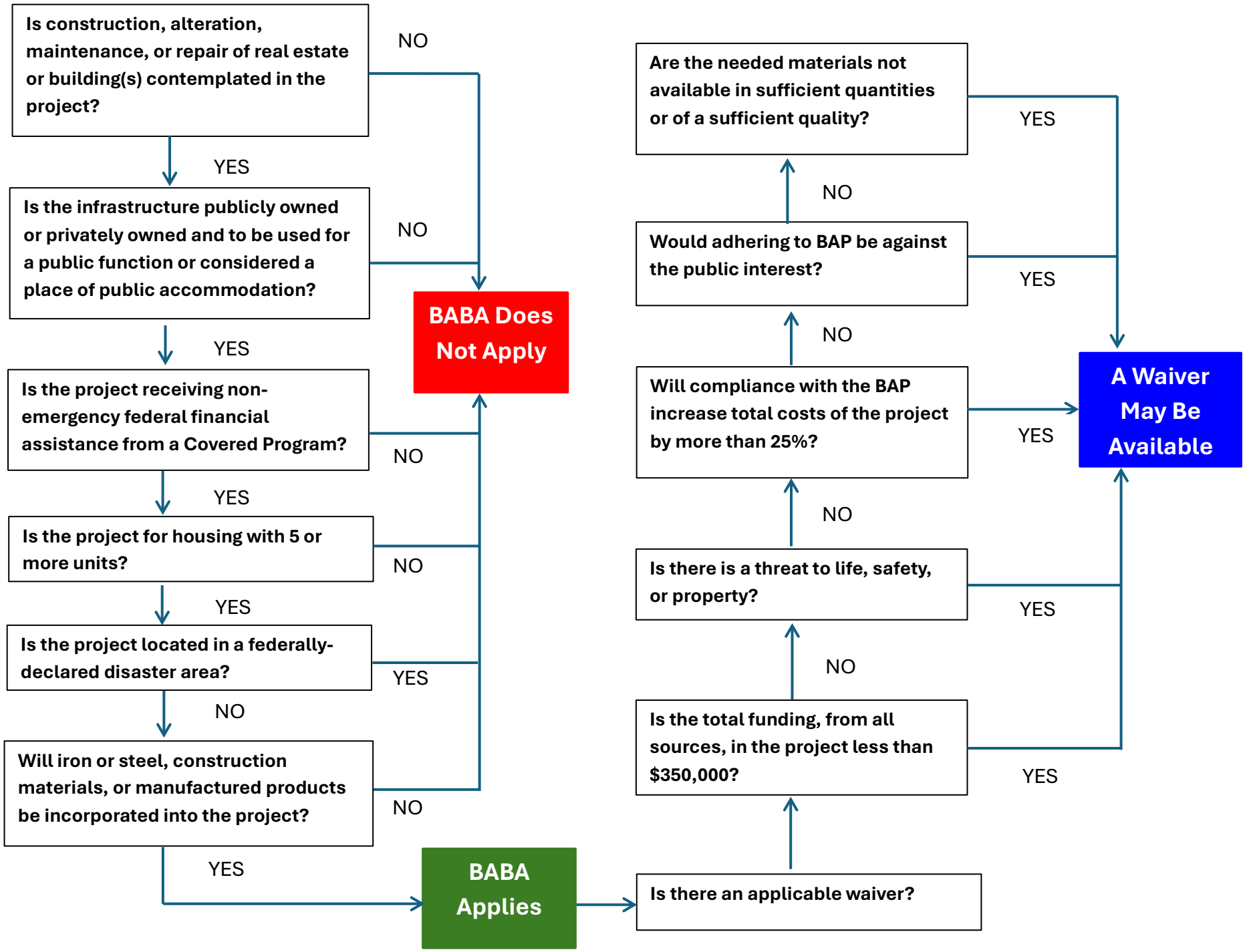BABA APPLICABILITY FLOWCHART